



FIDELITY ROOF COMPANY

Jon Seidel
EDP Consulting, Inc.
3373 Guido Street
Oakland, CA 94602-3507

Dear Jon:

I want to thank you and Erica Brevet-Stott for the exceptional job that you did for us in helping us improve our business practices.

Along with you we were able to:

- Develop improved processes, and start using them;
- Develop employee review guidelines and criteria (complete with job descriptions), and an improved organization chart;
- facilitate the transition from the long-time owner/operator of the business to the new and expanded executive team.

As a result of your efforts throughout the assignment we have been able to significantly improve our operations and our bottom line. We were able to achieve our goal of significantly improving our gross profit on sales- these profits could then be distributed as bonuses and to fund continued growth.

You did a tremendous job and I can unreservedly recommend both you and Erica to other businesses wanting to improve their business operations and results.

Sincerely,

Ken White,
President