



centura™

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Jon Seidel
EDP CONSULTING, INC.
3373 Guido Street
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Dear Jon:

I want to take this opportunity to thank you for the outstanding job you have done for Centura Software Corporation. Your leadership, professionalism and attention to detail have made the difference in our MIS Department.

During your assignment at Centura, you were able to hold together the core of the MIS Department while the company (and MIS) was being downsized. In spite of operating with a reduced crew for an extended period of time, you kept the MIS team motivated and performing well. You were even able to deliver \$500,000 in real annual savings by analyzing the infrastructure and reconfiguring so as to eliminate redundant costs and provide similar service at reduced costs. These efforts were essential in providing the basis for moving the company forward.

In addition to this, you were able to analyze business processes worldwide! You proposed changes to our sales order admin processing such that we could eliminate inefficient processing and simplify operations.

I appreciate the support you have given Centura and I am happy to recommend you. You have been a key member of our turnaround team. Good luck with your future assignments.

Sincerely,

John Bowman
Chief Financial Officer